



# Procurement and Supply Chain Management

In today's global economy, organizations must rely on effective procurement and supply chain management to be successful. With smart and capable people managing the supply chain, trust and collaboration with partners will be increased, thus improving interior velocity.

The **Ropella Procurement and Supply Chain Management Team** understands the unique recruitment challenges faced by companies competing for evermore niche-oriented and in-demand skills. Our understanding of your company, your customers and current industry trends means we can find just the right fit, quickly and efficiently. The Executive Search Consultants on our Procurement and Supply Chain Management Team are likely members of the same trade associations and attend the same events as you and potential candidates for your company.

Over the past twenty years, we have proven our ability to help companies grow and prosper by developing their most important competitive advantage — talented people. You can count on us to find you the people that will drive your business forward.

For more information, please contact:

**Jeff Bennett**

Procurement and Supply Chain Management Team Leader

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Look for our articles in *Purchasing Magazine* and other industry publications.

*We read and write for industry publications, including:*

- » *Chemical Week*
- » *ICIS Chemical Business*
- » *Inside Supply Management*

*We participate in industry associations such as:*

- » The American Purchasing Society
- » ISM (Institute for Supply Chain Management)
- » IFPSM (International Federation of Purchasing and Supply Management)
- » NPRA (National Petrochemical and Refiners Association)

*We regularly attend industry trade shows, including:*

- » The Chemical Purchasing Summit
- » International Supply Management Conference
- » International Petrochemical Conference

*We have served and developed relationships with leading companies in the industry, including:*

- » MAPEI
- » AkzoNobel
- » Cognis
- » Dow Chemical
- » Rhodia
- » International Specialty Products
- » BASF
- » Pilot Chemical
- » Dial
- » Rohm and Haas
- » Dupont
- » P&G

*Typical position and functional searches conducted in the industry:*

- » Material Analyst, Manager
- » Procurement Analyst, Purchasing Manager
- » Supply Chain Analyst
- » Logistics Analyst, Manager
- » Supply Chain Manager, VP
- » Transportation Manager
- » Inventory Specialist Manager
- » Project Manager
- » Director of Client Management, Engagement Manager



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