



Biotechnology

The biotechnology industry is changing. Biotech firms are facing increased pressure as new competition springs up around the globe. Overall, the industry is growing, and so is the competition for smart, capable people.

The **Ropella Biotechnology Team** understands the unique recruitment challenges faced by companies competing for evermore niche-oriented and in-demand skills. Our understanding of your company, your customers and current industry trends means we can find just the right fit, quickly and efficiently. The Executive Search Consultants on our Biotechnology Team are likely members of the same trade associations and attend the same events as potential candidates for your company.

Over the past twenty years, we have proven our ability to help companies grow and prosper by developing their most important competitive advantage — talented people. You can count on us to find you the people that will drive your business forward.



Look for our articles in *PharmaChem* and other industry publications.

For more information, please contact:

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We read and write for industry publications, including:

- » *BioExecutive International*
- » *BioPharm*
- » *BioProcess International*
- » *Bioscience Technology*
- » *Biotechnology Progress*
- » *PharmaChem*

We participate in industry associations such as:

- » Bio USA
- » Biophysical Society
- » American Association of Pharmaceutical Scientists
- » Pharmaceutical Research & Manufacturers of America

We regularly attend industry trade shows, including:

- » BIO International Convention
- » BIO Windhover
- » BioNetwork
- » Interphex

We have served and developed relationships with leading companies in the industry, including:

- » Amgen
- » Lonza Biosciences
- » Genentech
- » Enzon Pharmaceuticals
- » Solvias
- » Genzyme
- » Celgene
- » Millennium Pharmaceuticals
- » OSI Pharmaceuticals
- » Vertex Pharmaceuticals

Typical position and functional searches conducted in the industry:

- » R&D Scientist, Manager, Director, VP
- » Sales Representative, Manager, Director, VP.
- » Product – Marketing Manager, Director, VP
- » Plant - Facility Manager, Director, VP
- » General Manager, Director, VP
- » Mergers, Acquisitions, Joint Ventures, and Commercial Development Manager, Director, VP
- » Purchasing, Supply Chain & Logistics
- » Human Resources and Administrations
- » Chief Operations Officer, Manager, Director, VP



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