



PROCUREMENT AND SUPPLY CHAIN MANAGEMENT

In today's global economy, organizations must rely on effective procurement and supply chain management to lower costs and drive profitability. Supplier development, logistical re-engineering and effective negotiations all deliver value for an organization. With smart logistical strategies, trust and collaboration with partners will be increased, thus improving interior velocity.

Ropella understands the unique recruitment challenges faced by this diverse industry. Our understanding of your company, your customers and current industry trends means our executive search consultants can find just the right fit, quickly and efficiently. As talent acquisition experts, we excel at attracting, recruiting and building relationships with the best minds in the industry.

We have proven our ability to help companies grow and prosper by developing their most important competitive advantage — skilled people. Successful industry leaders count on Ropella to find the right talent to drive their business forward.



Look for our articles in *Inside Supply Management* and other industry publications.

For more information, please contact our **Chairman & CEO Patrick Ropella**, at **850.983.4997** or **ropella@ropella.com**.

We read and write for industry publications, including:

- Inside Supply Management
- ICIS Chemical Business
- Chemical Week
- Chemical Processing

We participate in industry associations such as:

- The American Purchasing Society
- Institute for Supply Chain Management
- Intl. Federation of Purchasing & Supply Mgmt
- National Petrochemical Refiners Association

We regularly attend industry trade shows, including:

- World Chemical Purchasing Summit
- International Supply Management Conference
- Petrochemical Supply Chain & Logistics
- TPA Supply Chain Conference

We have served and developed relationships with leading companies in the industry, including:

- MAPEI
- AkzoNobel
- Solvay
- Dow
- Ashland
- BASF
- Pilot Chemical
- Dial
- Procter & Gamble
- Nestlé

Ropella teams are built around the functions our clients are seeking. We have dedicated teams focused on C-suite, Sales, Marketing, R&D and Operations.

Roles filled include:

- Vice President of Supply Chain
- Director of Global Procurement
- Director of Supply Chain Development
- Logistics Manager
- Vice President of Distribution
- Transportation Manager
- Vice President of Inventory Management



ROPELLA
GROWING GREAT COMPANIES

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